

Fit for Germany

Intercultural Training Germany

Target Group

foreign executives and employees, who

- work and live in Germany
- accompanying spouses
- cooperate with German business partners/colleagues
- regularly travel to Germany on business

Objectives

- gaining insight into the dynamics of intercultural cooperation
- comprehending German culture and how it influences mindset and communication patterns
- learning basic facts about German society
- developing strategies for successful contact with German business partners and colleagues
- understanding everyday life in Germany

Trainer

Dr. Tingting Brengelmann is a Chinese national who has been living and working in Germany since 2001. For her, intercultural competence is not just the result of working experience in a foreign country, but a thorough reflection of one's own system of values and reconsideration of familiar behavioral patterns. It is a non-stop process. And this can be seen as a red thread running through her trainings.

Methods

This seminar will provide you with practical applications. We employ case studies, role-plays, discussions, individual and group assignments and other interactive methods.

Customized Seminars

You will receive a questionnaire prior to the start. Please share special interests and questions that we can integrate into the seminar.

Date and Location

Thursday, 04. June 2019

Thursday, 26. November 2019

Carl Duisberg Centren gemeinnützige GmbH
Hansaring 55, 3. Floor, Room 310, 50670 Cologne

Registration

Carl Duisberg Centren gemeinnützige GmbH
Intercultural Training

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Fit for Germany

Schedule

9.30 a.m.

Welcome/Introductions and Expectations of participants

Culture and communication

Dynamics of intercultural cooperation

„Typically German“

About stereotypes and preconceptions - how they can help, but also damage relationships

12.30 p.m. **Lunch**

1.30 p.m.

German business life

- Initiating, conducting and fostering business relations in Germany
- Executive management and negotiation
- Conflict management

Cooperation with Germans

Case study analysis of communication styles

- What causes misunderstandings?
- Rules and rituals of communication

Hierarchy and leadership in Germany

- Management styles
- Corporate hierarchy
- Leadership

Managing everyday life in Germany

- Neighborhood and social life
- Banking, shopping, official business
- Etiquette in private and professional life
- Leisure time and mobility



Review and Outlook

5.30 p.m. **End**

Prices

The price of 520 € per seminar and participant includes lunch and a selection of warm and cold beverages during the day. The number of participants is limited.

A second participant from the same company receives a discount of 50 €.

Payment is due on receipt of invoice and is tax-free, pursuant to §4 No. 22 UStG (German VAT regulations).

Expenses for travel, other meals, and lodging are not included in the seminar price.

Conditions of cancellation

We charge an administrative cancellation fee of 50 € per person. If cancellation occurs within 14 days of the training date, we must charge full price if there is no waitlist.

Please feel free to contact us with your questions and wishes.

